

# IES ANNUAL REPORT

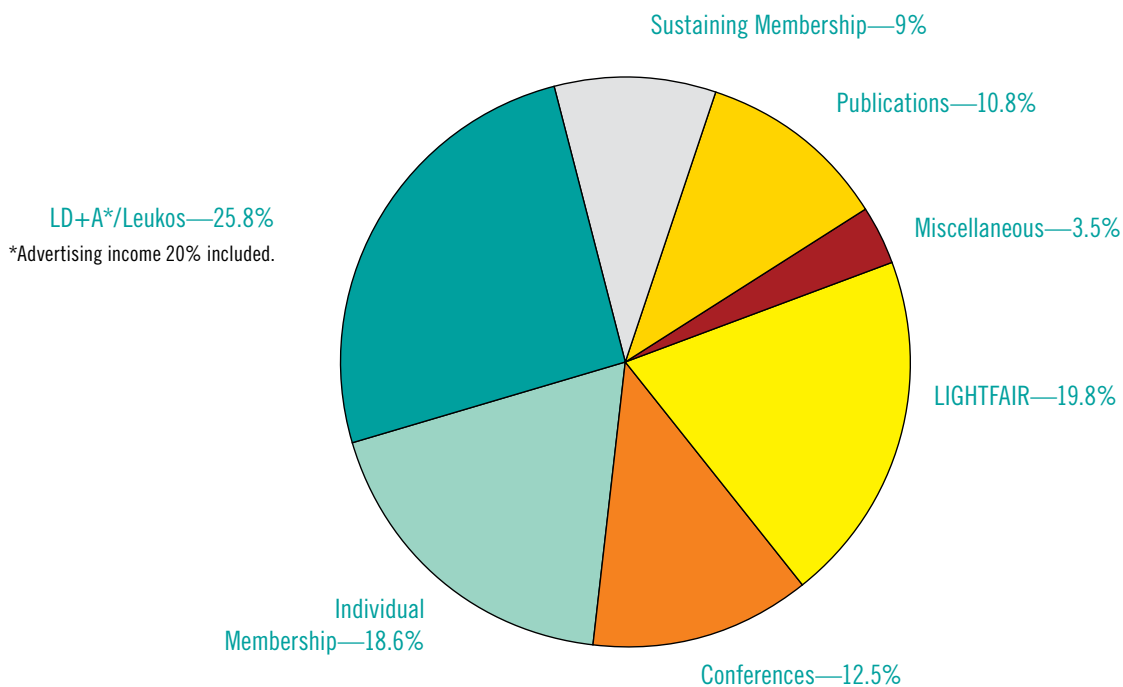
## FINANCIAL REVIEW

### THE DUES DOLLAR

<b>\$38.00</b>	LD+A+LEUKOS (partial support)
<b>\$15.00</b>	Section/District support
<b>\$43.00</b>	Direct member services (dues collection, Membership dept. staff, awards, materials, insurance, legal)
<b>\$45.00</b>	Technical/Educational Activities (committee management, technical services, CEU programs)
<b>\$29.00</b>	Governance, finance and administration (partial support)
<b>\$170.00</b>	

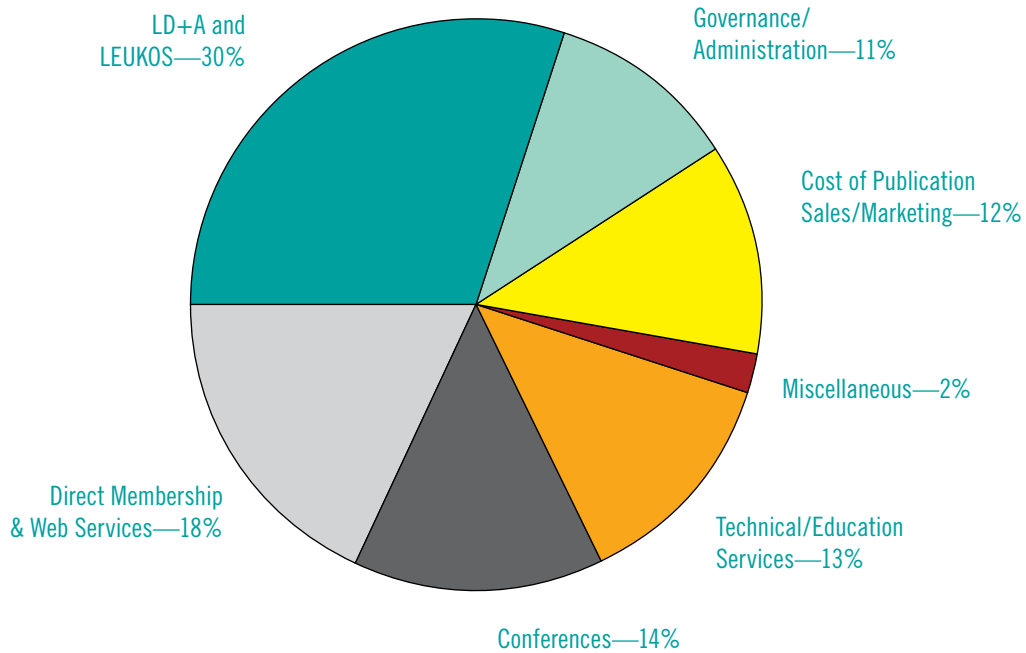
### TOTAL INCOME

This pie chart depicts the relationship among anticipated income sources for the **2009-2010** program year. Total projected income: \$4,540,240. By comparison, the anticipated income for **2008-2009** was \$4,823,915



## TOTAL EXPENSES

This pie chart depicts the relationship among the various anticipated expense categories for the **2009-2010** program year. Total projected expenses: \$4,798,833. By comparison, the total direct and indirect budgeted expenses for **2008-2009** were \$4,857,014.



## FUND BALANCES/ JUNE 30, 2009\*

\$2,351,285	Reserve Fund
\$763,924	Development Fund
\$103,477	IIDA Funds
\$501,619	Education Fund
\$2,089,808	Besal Fund
\$93,688	R. Kelly Fund
\$146,159	Thunen Fund
\$17,862	District Activity Fund
\$21,505	Taylor Fund
\$540,897	Research Fund
\$57,049	Brandston Fund
\$251,700	Annual Conference Young Professionals Scholarship Fund

\*preliminary, unaudited figures

## SUMMARY OF REVENUES AND EXPENDITURES

for the year ended June 30, 2009\*

<b>Revenue</b>	<b>Operating</b>	<b>Restricted</b>
Contributions, grants & dues	\$1,280,898	\$55,293
Sales of goods & services	4,119,882	51,200
Investment income	124,718	297,310
<b>Total Income</b>	<b>\$5,525,498</b>	<b>\$403,803</b>
Expenditures	4,662,798	528,158
<b>Net Surplus (Deficit)</b>	<b>\$862,700</b>	<b>\$(124,355)</b>

\*preliminary, unaudited figures